

LOTTOMATICA

Sito web: <https://www.lottomatica.it/>

PRESENTAZIONE AZIENDA

Chi siamo

Lottomatica is the first group in Italy in the gaming market authorized by the Agenzia of Customs and Monopolies and one of the largest players at the European level.

The group operates in the following operating sectors: Online (sports betting and gaming online); Betting (sports betting and gaming on physical networks); Gaming (amusement machines entertainment AWP and VLT, direct management of gaming rooms and owned AWP). With approximately euro 1.4 billion in revenues and euro 22.8 billion in sales, Lottomatica is the leader market in all business areas and offers secure and innovative gaming experiences through all sales channels.

The group is the largest contributor to the gaming industry, with more than 2.2 billion euros paid in each year. The company is wholly owned by funds managed by Apollo Global Management, one of the world's leading alternative investment managers. Lottomatica can count on the expertise of 1,600 direct employees and more than 16,000 people working in the specialized franchise network, a wealth of ideas, talents and experience that is crucial to the success and achievement of the group's objectives. Lottomatica also has the largest specialized distribution network in Italy in the gaming sector, with about 6,000 dedicated points out of a total network of 18,000 outlets, and boasts distribution agreements with a very large number of bars and tobacco shops.

Professionalità richieste:

Data Reporting: Drafting of periodic business reports (daily, weekly, monthly, annual) of performance analysis and statistics by type of product/customers; Ensure that the reporting is correct and is consistent with the information collected; Check the reporting and analyze its contents in order to detect deviations; Ensure deviations/anomalies detected in the analyses with suggestions, corrective and improvement actions to be taken; Development of reporting logics (level of detail, methods of aggregation of information, deadlines) in line with the management needs of the company; Provide forward-looking information

Data Analysis: Continuous data analysis and comparison with management and operational managers for the definition and implementation of actions to improve results. Coordinate business analysis activities so that all reports are adapted to business needs. Ensure the drafting of statistical reports (daily, weekly, fortnightly and monthly), aimed at determining the trends of use of online products, to support the decisions of the company management. Provide forward-looking analysis. Ensure the analysis of the business trends and produce adequate management reports, with details on comparisons and temporal trends (e.g. vs. previous month, vs budget, etc.).

Project Management: Ensure that the drafting of reports regarding meetings with international stakeholders are correct. Encourage the drafting and analysis of documents with several main themes, including: business strategy & legal/regulatory. Ensure the support at various stages of project upgrades, especially in PPT presentations (we request that you are proficient in Microsoft Office). Organize and manage internal refresher meetings to facilitate the coordination of resources engaged in defined projects, managing priorities for achieving objectives and advancements in compliance with deadlines and planning.

Sbocchi occupazionali:

- . Internship opportunities & Fixed Contract opportunities to start
- . Hibryd work
- . Ongoing training on hard skills and soft skills