

Rector Decree N. 1523

Rome, July 30, 2020

**CALL FOR APPLICATIONS FOR ADMISSION
TO THE INTERNATIONAL DOCTORAL
PROGRAM IN “INTERCULTURAL RELATIONS
AND INTERNATIONAL MANAGEMENT” -
XXXVI CYCLE
(ACADEMIC YEAR 2020-2021)**

WHEREAS Law No. 210, of July 3, 1998, Art. 4, which contemplates that Universities with their own regulations manage Doctoral Degree Programs,

WHEREAS Legislative Decree No. 196, of June 30, 2003, “Code on Personal Data Protection”,

WHEREAS Ministerial Decree No.509 of 3 November 1999, “Regulations on curricular autonomy of Universities”,

WHEREAS Presidential Decree No.445, of December 28, 2000, “Consolidated Text setting forth regulations on administrative documents”,

WHEREAS the Decree issued by the Italian Prime Minister on April 9, 2001, “Provisions for uniformity of treatment regarding the right to university education, pursuant to Law No.390 of 2 December 1991, Art.4”.

WHEREAS Ministerial Decree No. 45 of 8 February 2013, “Regulations on the procedure of accreditation of doctoral venues and programs and criteria for the establishment of doctoral programs by accredited institution”,

WHEREAS Bilateral Cooperation Agreement for the creation of a new international doctoral program in “Intercultural Relations and International Management” signed by the Università degli Studi Internazionali di Roma (UNINT) and the Universidade Estadual da Paraíba (UEPB) on February 2, 2018,

WHEREAS the decision published by the National Agency for the Evaluation of University and Research System on May 14, 2018 accrediting the International doctoral program in “Intercultural Relations and International Management”,

WHEREAS the “Intercultural Relations and International Management” doctoral regulations, approved by the Doctoral Board in the session of July 17, 2018,

WHEREAS resolutions approved by UNINT Academic Senate on July 22, 2020 and UNINT Board of Directors on July 27, 2020, regarding the activation of the Doctoral Degree Program, XXXVI cycle,

WHEREAS the approval published by the National Agency for the Evaluation of University and Research System on July 2, 2020 concerning the activation of the XXXVI cycle of the International Doctoral Program in “Intercultural Relation and International Management”- academic year 2020/2021;

WHEREAS the approval of the Doctoral Board deliberated on July 20, 2020;

SUBJECT TO any possible amendments, updates or supplements to this announcement that will be exclusively published on the UNINT website (www.unint.eu).

IT IS HEREBY DECIDED AS FOLLOWS

Article 1 – Activation

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In collaboration with the Universidade Estadual da Paraíba, for the Academic Year 2020/2021, XXXVI cycle, UNINT University is activating the three-year international doctoral program in “Intercultural Relations and International Management” (IRIM), whose administrative address is UNINT University. A public competition for admission to the doctoral course, based on the assessment of qualifications and an entrance test (interview), is hereby announced.

International doctoral program in “Intercultural Relations and International Management”

Program Description and Goals

The program is designed to prepare highly qualified researchers and professionals with an extensive theoretical and applied knowledge of intercultural communication and cross-national management theories and practices, with a specific focus on the relationships between Europe and the most relevant emerging extra-European geographical countries that are gaining increasing economic, cultural and political weight internationally. The doctoral program aims to attract researchers with a strong multi/interdisciplinary profile, significant knowledge of intercultural communication and management research paradigms and able to develop high quality research focused on languages, international business, global history, political relations and international law.

The program includes research and training in the areas of linguistics, management, cross-cultural communication, and, in general, it provides the doctoral students with a significant knowledge of the influence of economic, legal, social, historical and cultural aspects in relations between nations. Research topics included in the program are supervised by the Doctoral Board and they are designed to highlight different perspectives of the relations between Europe and one or more emerging areas.

At the end of the program, doctoral students will be able to qualify for jobs in international business and organisations, including public institutions, supra-national organisations and multinational companies operating in Europe and/or in emerging countries. Upon completion of the program, former program candidates may also seek teaching and research positions in academia and other institutions of higher learning. Examples of job functions include:

- Management of internal and external cross-cultural communication.
- Management of cross-border transactions and trade relations.
- Human resources and diversity management.
- Development of language strategies and strategic language solutions in communication units.



	<ul style="list-style-type: none"> - Development of translation, language and communication strategies in translation companies. - Interpreting and translation management. - Country analysis and cross-cultural segmentation of foreign markets. - Negotiation in an intercultural setting. - Development of innovative language and communication solutions for intercultural marketing in export and marketing companies. - Development of language and intercultural communication programs. - Teaching and research at universities or in higher secondary education.
Admission requirements	Any Italian “diploma di laurea (vecchio ordinamento), laurea specialistica, laurea magistrale” or equivalent eligible foreign diploma.
Available Positions	5
Scholarships	4, of which 1 is reserved to the Universidade Estadual da Paraíba (UEPB) with a separate ranking.
Language of the course	English
Number of positions without scholarship	1
Italian SDS (Scientific Disciplinary Sectors)	IUS/02, IUS/09, IUS/10, IUS/17, IUS/21, L-FIL-LET/11, L-FIL-LET/12, L-LIN/04, L-LIN/09, L-LIN/10, L-LIN/12, L-OR/08, L-OR/12, L-OR/21, SECS-P/04, SECS-P/07, SECS-P/08, SECS-P/11, SPS/04, SPS/07, SPS/08
Interviews schedule	From September 10, 2020
Coordinator	Professor Mariagrazia Russo

The number of scholarships may increase due to allocations of further funds after the issue date of this competition.

The possible increase of scholarships may determine the increase of the total number of the available positions. Communication regarding these possible variations shall exclusively be made available on the Universities' web sites (www.unint.eu and www.uepb.edu.br).

Article 2 - Admission Requirements

Candidates have the opportunity to apply regardless of age or nationality, provided that they are in possession of the qualifications set forth in Art.1 above or of an eligible foreign degree within the deadline of this competition. Failure to attain the degree within October 30, 2020, will result in the exclusion from the doctoral program.



The Doctoral Board will evaluate the eligibility of foreign degrees according to the documents annexed by candidates during the application procedure. Should the requirements not be met, the exclusion from the procedure may be decided, at any moment, by notification from the Head of Procedures. Therefore, admission to the program is conditional.

Article 3 – Admission procedure

The selection is made by the Examining Committee composed of at least 5 full members and 2 substitutes. Two-thirds of them belong to UNINT University but they are all part of the Doctoral Board of the doctorate. The Committee, during the first session, elects a Chairman. Resolutions are approved by majority and, in case of parity, the vote of the Chair prevails.

The admission procedure aims to ascertain, through comparative assessments, the candidate's basic skills and aptitude for scientific research and it consists of two parts.

In the first part, the Committee evaluates the following qualifications, by assigning up to 20 points for each candidate according to the following pattern:

- A. University career (max 5 points), which involves the final grade¹, the grade point average (GPA), and the abstract of the final dissertation;
- B. The research project written in English by the candidate (max 6 points) in line with the course techniques and approved by a professor not belonging to the Doctoral Board;
- C. Declaration of value if the candidate got the graduation degree in a foreign university;
- D. Candidate's publications, if any (max 5 points);
- E. One or more recommendation letters written in English by professors or experts who do not belong to the Doctoral Board (max 2 points);
- F. Professional experiences, if any, or other qualifications (max 2 points).

Only the candidates who get a minimum score of 12 points are admitted to the second part (interview), whose list will be available, after the qualifications assessment, on the web sites of the two Universities, a few days before the interview schedule.

The interview will be in English at the presence of the Examining Committee, in order to discuss in depth the contents of the research project proposed by the candidate.

Candidates living abroad or suffering from disabilities have the possibility to be interviewed by conference call if requested during the application procedure. The maximum score of the interview is 30 points for each candidate.

After the interview, the Committee will select the eligible candidates whose names will appear in a ranking list according to the total number of points (out of 50) scored by each candidate in the qualifications assessment and in the interview.

The interviews will take place **from September 10, 2020**. The selected candidates will receive information on date and time directly by UNINT Doctoral Office that will contact them by the email address they provided in the application form (Annex A). On the day of the interview

¹ If the candidate got the graduation degree in a foreign university, the final grade must be converted to a grade out of one hundred and ten (110), according to the grade conversion tables available on the Italian Education Ministry web site. If the conversion was not possible, the Selection Committee will evaluate each case individually.

candidates will be asked to present a valid identity document.

Article 4 – Application and Deadline

Candidates willing to participate in the doctoral program must apply by the deadline of **Monday, September 7, 2020 at 12.00 a.m.**

The application must be correctly printed, signed and sent with all the requested attachments/annexes, using one of the following modalities:

1. upload applications and attachments/annexes in PDF format to the application platform whose link will be published at the following UNINT website section <https://www.unint.eu/it/ricerca/dottorati-di-ricerca.html>.
2. submit applications and attachments/annexes in paper format by delivering them in person, or by shipping them to the UNINT Protocol Office during their opening hours: Monday- Friday, 9.00 a.m.-12.00 a.m. Applications submitted on **September 7, 2020 at 12.00 a.m.** will not be considered.

The call for applications will be available on the Gazzetta Ufficiale della Repubblica, while the whole text of the competition will be published on the Universities' web sites. Advertisements of the competition will be placed on Euraxcess and on the Ministry of Education's websites. The application must be completed as indicated in Annex A. Candidates who do not sign the request may be excluded from the competition.

Besides the application form, candidates must produce the following documents:

1. Identity document: a copy of an ID (for EU citizens) or of a passport with a photograph, identification number, place and date of birth, expiration date and the stamp of the competent authority;
2. Abstract of their final university dissertation;
3. Academic transcript in order to certify the applicant's university career and – for those who already have a graduation degree – the final mark;
4. Declaration of value if the candidate got the graduation degree abroad;
5. Research project written in English by the candidate, in line with the course guidelines, approved by a professor who does not belong to the Doctoral Board;
6. Declaration attesting whether the gross individual income is higher or lower than 15,000.00€ per year in order to make it possible to evaluate scholarship eligibility (Annex B).

Candidates may also attach other (optional) documents:

1. Publications (if any);
2. One or more recommendation letters by professors or experts;
3. Other qualifications considered useful (professional experience or other qualifications).

In conformity with Law No. 104 of February 5, 1992, Art.20, candidates with disabilities have to provide a medical certificate to receive extra time, special devices or assistance during the interview. Without prejudice to the conditions which lead to the exclusion from the application process,

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explicitly indicated in the announcement, at any moment applicants may be asked to regularise their application if this is formally incorrect, incomplete or not in line with the requirements attached to this decree.

The Administration does not accept any responsibility for missing communication due to wrong or not updated contact information provided by candidates during the application procedure or for any circumstance due to third parties, force majeure or fortuitous events.

In the case of applications sent by email, candidates should make sure that their application has been successfully submitted within the deadline. The office will send a message of confirmation for applications submitted after the opening hours of the office.

Article 5 - Admission to the course

The result of the selection procedure and the ranking list will be published on the two Universities' websites. Candidates are admitted to the doctoral program following the ranking order until all the positions available are filled. Successful candidates who do not enrol at the doctorate office within 10 (ten) days from the online publication of the ranking list will be considered as having renounced their position. An enrolment form is available on the Universities' websites and it must be correctly filled out and signed.

Any false declaration will cause automatic exclusion from the ranking list at the end of the admission procedure. Should a candidate decide not to take up his/her place, the place may be taken by other candidates on the ranking list. This may occur even in case a successful candidate renounces the position within the first three months of the course.

Article 6 – Enrolment fee and Attendance

Every year students must pay a fee of 140€ to the Lazio Region Agency promoting the right to university education, in addition to the annual fees. The fee concerning the final examination and the issue of the parchment amounts to 90€ (including application and diploma fees). This fee shall be paid to UNINT, the administrative coordinator of the doctoral program.

Article 7 – Scholarships

Scholarships are conferred to students following the ranking order, according to the number of grants outlined in the competition. In case of exclusion or renouncement within the first three months of course, the candidate may be replaced by another applicant, according to the ranking order. Should the candidate have benefited, even partially, of the scholarship, he/she must return it. Scholarships have a duration of one year and are confirmed annually, provided that the student has been admitted to the successive year by the Doctoral Board.

The scholarships gross income amounts to 15,343.28€, paid by monthly instalments, whose processing fees have to be paid by the student.

Pursuant to Law No.335 of 8 August 1995, Art. 2, paragraph 26, and later updates, scholarships are subject to INPS social security contributions, as follows: two thirds paid by the administration

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and one third by the student. Doctoral students benefit from the corresponding legal protection and rights.

The amount of the scholarship is increased by 50% for any research period carried out at foreign institutions, duly authorized by the Doctoral Board. The research period abroad must not exceed a maximum of 18 months and a minimum of 30 days. Starting from the second year, in Italy or abroad, a research budget is awarded to each student if they attend another institution.

In order to benefit from the scholarship, the gross income of the candidate must not exceed 15,000.00€ per year. Should the annual gross income exceed this amount, the beneficiary student shall declare it pursuant to Decree No. 445 of 28 December 2000.

The abovementioned income which is to be communicated at the moment in which the scholarship is awarded includes revenues received from property ownership and any other recurring income. Occasional earnings are not considered.

In accordance with regulations, these principles do not affect students living abroad or receiving financial support for specific mobility programs, or people from companies or institution enrolled in industrial doctoral programs.

Scholarships cannot be combined with other grants, except for those issued by Italian or foreign institutions aiming at integrating research or educational activities with study-abroad programs. In such cases the student does not receive any additional study-abroad bonus.

Candidates who already have a Doctoral Degree or any other equivalent degree, may be admitted to attend other doctoral programs, provided that they pass the selection exam.

Students who have already benefited from a doctoral scholarship, even partially, are not eligible for a second one.

Article 8 - Doctoral student's obligations and rights

Doctoral students benefit from university student status during the whole period of the course. During the attendance period students have rights and obligations in compliance with art.4 of Doctoral Regulation.

The joint title of "Dottore di Ricerca in Intercultural Relations and International Management" / "Doutorado em Intercultural Relations and International Management" / PhD in "Intercultural Relations and International Management" is awarded after a positive assessment of the dissertation that shall contribute to research community.

Article 9 - Head of Procedures

The Head of Procedures is Dr. Armando Bonanni, Administrative Director of UNINT University. The Doctorate Office runs all the procedures related to the doctoral program. It can be contacted at: Phone Number: (+39) 06/510777228 Email: ufficio.dottorati@unint.eu

Article 10 - Use of Personal Data



Pursuant to Legislative Decree No. 196 of June 3, 2003, Art. 11, paragraph 1, personal data supplied by candidates shall be gathered and used only to manage the procedure. Providing and granting consent for the processing of personal data is therefore mandatory. Personal data may be communicated to other administrative offices in order to check any updated declarations provided by candidates.

Candidates shall enjoy the rights set forth in Art.7 of the above mentioned Legislative Decree, including access to data concerning them personally, the right to amend, update, supplement, erase data that are incorrect, incomplete or collected not in compliance with existing law, and the right to oppose the processing of the said data for legitimate purposes.

In his capacity as legal representative of the institution, the President of UNINT University is the data controller and the rights set forth in the previous paragraph shall be asserted before him.

Article 11 – Final Regulations

In relation to any issue not explicitly set forth in this announcement, existing Italian legislation shall apply.

THE RECTOR OF UNINT

Prof. Francisco Matte Bon